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Jennifer Allan Hagedorn was a top producing real estate broker in Denver, Colorado for twelve years before writing her first book, Sell with Soul in 2007. She believes that the secret of success for real estate agents is not in aggressive marketing techniques or hard-core sales pitches, but rather in being competent in one's craft.

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The author shares insights from her successful real estate business in Denver, Colorado, emphasizing ethical methods of attracting new clients.

In *Sell with Soul* the author shares her rise from a nervous rookie agent to a successful real estate broker in Denver, Colorado. The book contains detailed instructions and checklists for many of the activities a new agent must master, such as building a contact database, learning the market, working with buyers, crafting marketing listings, and negotiating inspections. Allan also shares many stories from her own career that will help the new agent better understand her recommendations. *Sell with Soul* also speaks out against the status quo and asks agents to consider the needs of their clients before considering their own personal need for a paycheck, and counsels agents to welcome every learning experience, even when it does not result in a closed sale. Many new agents have told Allan how her book gave them hope that they could succeed without sacrificing their principles or changing their personalities.

December 1991. Beautiful American banker Alice Liddell has arrived in Moscow as it reels under the collapse of the Soviet Union and suffers a brutal war between mafia gangs for control of the violently changing city. Hired to oversee the privatization of Russia's legendary vodka distillery—the Red October—Alice soon finds her ideals compromised by its director Lev, a gangland member as dangerously seductive as he is ruthless. When a shadowy enemy vows revenge on Lev, and a series of bizarre serial murders erupts in the darkest corners of the city, Alice finds herself being drawn into the dangerously violent underground world of Moscow. “[A] dense, captivating novel of modern-day Russia . . . so fascinating that delighted readers will gulp it down like the novel's free-flowing, ubiquitous vodka.” —Publishers Weekly “A potent crime thriller cocktail.” —Library Journal

The “delightfully macabre” (The New York Times) true tale of a brilliant and eccentric surgeon . . . and his quest to transplant the human soul. In the early days of the Cold War, a spirit of desperate scientific rivalry birthed a different kind of space race: not the race to outer space that we all know, but a race to master the inner space of the human body. While surgeons on either side of the Iron Curtain competed to become the first to transplant organs like the kidney and heart, a young American neurosurgeon had an even more ambitious thought: Why not transplant the brain? Dr. Robert White was a friend to two popes and a founder of the Vatican's Commission on Bioethics. He developed lifesaving neurosurgical techniques still used in hospitals today and was nominated for the Nobel Prize. But like Dr. Jekyll before him, Dr. White had another identity. In his lab, he was waging a battle against the limits of science and against mortality itself—working to perfect a surgery that would allow the soul to live on after the human body had died. This “fascinating” (The Wall Street Journal), “provocative” (The Washington Post) tale follows his decades-long quest into tangled matters of science, Cold War politics, and faith, revealing the complex (and often murky) ethics of experimentation and remarkable innovations that today save patients from certain death. It's a “masterful” (Science) look at our greatest fears and our greatest hopes—and the long, strange journey from science fiction to science fact.

This book is a study of ghostly matters - of the soul - in literature spanning the tenth century and the age of Shakespeare. All people, according to John Donne, ‘constantly believe’ that they have an immortal soul. But he also reflects that in fact there is nothing ‘so well established as constrains us to believe, both that the soul is immortal, and that every particular man hath such a soul’. In understanding the question of man's disembodied part as at once fundamental and fundamentally uncertain he was entirely of his time, and *Imagining the Soul in Premodern Literature* considers this fraught, shifting, yet uniquely compelling entity in the context of the literary forms and effects involved in its representation. Gruesome medieval dialogues between damned souls and worm-eaten bodies; verse and prose works by Donne, René Descartes, Margaret Cavendish and Andrew Marvell; a profusion of sonnet sequences, sermons, manuals of instruction and travelogues; Hamlet and its natural philosophical thinking about the apparently disembodied soul haunting Elsinore: these chapters range across all this and more, offering a rigorous yet accessible account of an essential aspect of premodern literature that will be of interest to scholars, students and the general reader alike.

Investigates Plato's account of the tripartite soul, looking at how the theory evolved over the Republic, Phaedrus and Timaeus.

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